

WHAT SALAMANDER VOYAGES'S 'HIGHLY INCLUSIVE' PRICE MEANS COMPARED TO OTHER TYPICAL PROVIDERS

Explanation of why gulet charters with Salamander Voyages are exceptional value with minimal extras.

| | Salamander Voyages gulets | Bareboat charter | Typical crewed gulet |
|--|--------------------------------------|--------------------------------------|--------------------------------------|
| Private transfers from local airport to gulet and return | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Meet & Greet by member of agency staff | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Concierge service throughout your charter | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Use of fully crewed boat for 7 nights | <i>included in our prices</i> | <i>included</i> | <i>included</i> |
| Fuel for main engines, generators etc | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>sometimes included</i> |
| Port charges | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Air conditioning - minimum of 8 hours | <i>included in our prices</i> | <i>sometimes included</i> | <i>sometimes included</i> |
| Breakfast | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Morning coffee | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Pre lunch drinks | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Lunch | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Afternoon tea | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Canapes | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Dinner | <i>included in our prices #</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Selected local wine to a good standard | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Local beers | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Drinks mixers @ | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Soft drinks | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Tea, coffee & water | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Use of sailing dinghies on selected gulets | <i>included in our prices</i> | <i>not normally available</i> | <i>not normally available</i> |
| Use of kayaks | <i>included in our prices</i> | <i>sometimes included</i> | <i>sometimes included</i> |
| Use of stand up paddleboards | <i>included in our prices</i> | <i>sometimes included</i> | <i>sometimes included</i> |
| Use of masks and fins | <i>included in our prices</i> | <i>sometimes included</i> | <i>sometimes included</i> |
| Water ski/wakeboard | <i>fuel cost extra</i> | <i>if available fuel extra</i> | <i>if available fuel extra</i> |
| Free wifi | <i>included in our prices</i> | <i>Not included- extra cost item</i> | <i>sometimes extra</i> |
| Advice on flights | <i>included in our prices</i> | <i>not normally available</i> | <i>not normally available</i> |
| Advice on local hotels | <i>included in our prices</i> | <i>not normally available</i> | <i>not normally available</i> |
| Flights | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Travel Insurance | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |
| Tips for crew | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> | <i>Not included- extra cost item</i> |

Notes:

2/3/4 meals ashore each week dependent on location

@ bring your own spirits duty free

There are slight differences on our inclusions for each country- please ask.